

Sales People KUWAIT

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Job Summary

Vacancy :
Deadline : Jul 03, 2024
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Employment Status : Full Time
Experience : Any
Salary :
Gender : Any
Career Level : Any
Qualification :

Job Description

Vintmark Travel Agency in Canada is actively looking for salespeople to join their team in Kuwait. This role involves promoting travel packages and services to clients, ensuring their needs are met throughout their journey, and providing excellent customer service. The ideal candidates should have a strong sales background, exceptional communication skills, and a passion for the travel industry. This position offers competitive compensation and the chance to thrive in a dynamic, customer-focused environment. Interested individuals should demonstrate a commitment to delivering outstanding service and creating memorable travel experiences for clients.

Education & Experience

For Sales People positions in Kuwait, the qualifications and experience criteria typically encompass:
Qualifications: A high school diploma or equivalent is typically required. Additional certifications or training in sales techniques, customer relationship management, and product knowledge may be advantageous but not obligatory.
Experience: Candidates should ideally possess prior experience in sales-related roles, such as sales representative, retail associate, or business development executive. Experience in customer service is also appreciated as it showcases the ability to handle diverse client interactions effectively.
Licensing: A valid Kuwaiti sales license is essential. Possessing additional certifications or licenses related to sales operations could be beneficial, depending on the specific requirements of the position. These requirements ensure that the salespeople are equipped to handle their responsibilities with a focus on achieving sales targets, fostering client relationships, and promoting customer satisfaction.

Must Have

For Sales People positions at Vintmark Travel Agency in Kuwait, the essential requirements include:

- Sales Experience:** Demonstrated proficiency in sales techniques and a proven track record of meeting or exceeding sales targets is essential for effectively promoting the agency's services and products.
- Excellent Communication Skills:** Strong verbal and written communication abilities are crucial for engaging with potential clients, building rapport, and conveying the value of the agency's offerings.
- Knowledge of Travel Industry:** Familiarity with the travel industry, including destinations, packages, and services, is important for providing accurate information and recommendations to clients.
- Customer Service Skills:** A customer-centric approach and the ability to address inquiries, resolve complaints, and ensure client satisfaction are vital for maintaining positive relationships and encouraging repeat business.
- Adaptability and Resilience:** The capacity to thrive in a fast-paced and dynamic environment, handle rejection, and adapt to changing circumstances is necessary for success in sales roles.

These requirements are fundamental for Sales People to effectively fulfill their responsibilities and contribute to the agency's success in Kuwait.

Educational Requirements

Compensation & Other Benefits
